

NEW YORK GROWTH



Revenue Growth

7.4%

NEW YORK MIDDLE MARKET GROWTH OVER THE PAST 12 MONTHS

7.2%

Past 12 Months National

2.5%

NEW YORK MIDDLE MARKET GROWTH OVER THE NEXT 12 MONTHS

4.1%

Next 12 Months National

Employment Growth

4.7%

NEW YORK MIDDLE MARKET GROWTH OVER THE PAST 12 MONTHS

4%

Past 12 Months National

3.5%

NEW YORK MIDDLE MARKET GROWTH OVER THE NEXT 12 MONTHS

3.2%

Next 12 Months National

New York companies confident in global economy



GLOBAL ECONOMY

52%



NATIONAL ECONOMY

69%



LOCAL ECONOMY

76%

VS. NATIONAL MIDDLE MARKET

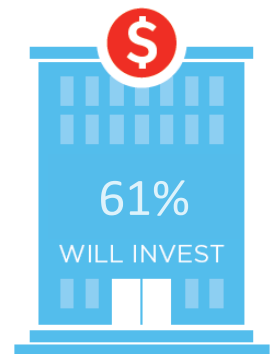
49%

72%

81%

Preparing for growth through capital investment

Middle market companies in New York are sending a strong message that they are poised to invest.



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MIDDLEMARKETCENTER.ORG



MEET NEW YORK STATE'S MIDDLE MARKET

New York's Middle Market Defined

ANNUAL REVENUE

\$10MM—\$1B



NEARLY

10,200

BUSINESSES



NEARLY

\$500B

IN ANNUAL REVENUE



REPRESENTS

0.9%

OF ALL NEW YORK
COMPANIES



EMPLOYS

31%

OF THE NEW YORK
WORKFORCE



GENERATES

19%

OF ALL NEW YORK
BUSINESS REVENUE



Diverse



CONSTRUCTION

6.1%



HEALTHCARE

11.6%



RETAIL TRADE

9.1%



WHOLESALE TRADE

13.0%



FINANCE & INSURANCE

8.1%



PROFESSIONAL SERVICES

9.3%



MANUFACTURING

13.3%

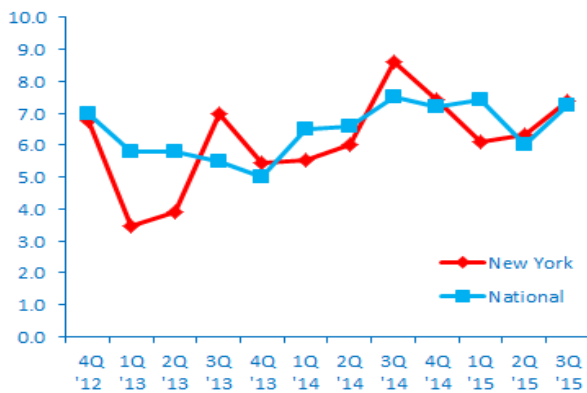


TRANSPORTATION &
WAREHOUSING

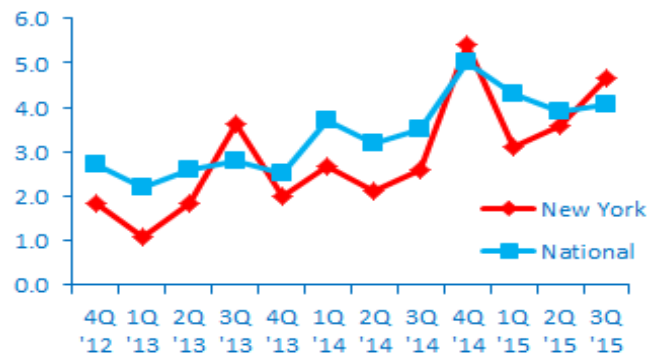
2.1%

NEW YORK GROWTH VS. NATIONAL

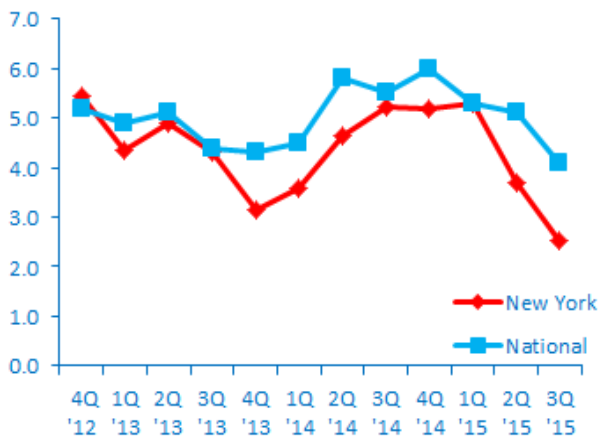
Revenue Growth past 12 months



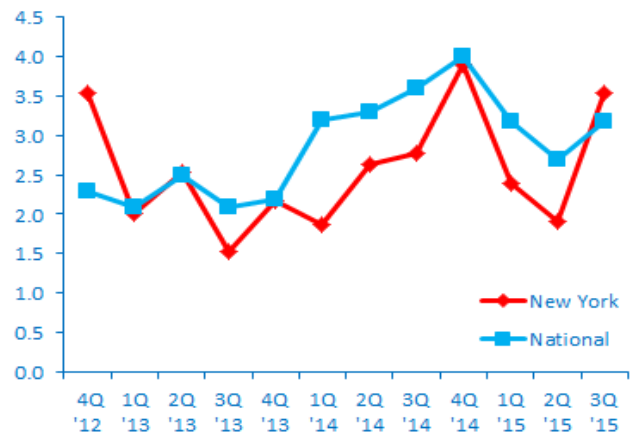
Employment Growth past 12 months



Revenue Growth next 12 months



Employment Growth next 12 months



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